



TRANSPORTATION AND LOGISTICS INDUSTRY

REAL-TIME INDUSTRY SUMMARY

OCTOBER 2025

2024 STATEWIDE LABOR ANALYSIS

There were over 35,000 online job postings for the Transportation and Logistics industry from January 2024 to December 2024. The top occupation was *Heavy and Tractor-Trailer Truck Drivers*, which made up 20.4 percent of total industry job postings for the time period.

The employers with the most job postings were **United States Postal Service, First Student, US Foods, FedEx, and United Parcel Service (UPS).**

TOP ONLINE JOB POSTINGS

SOC Code	Description	Percent of total industry postings	Average Annual Wage
Now- requires short-term on-the-job training, little to no experience, and/or a high school diploma			
53-7062	Laborers & Freight, Stock, & Material Movers, Hand	5.9%	\$39,900 ★
53-3031	Driver/Sales Workers	3.8%	\$41,980
43-5051	Postal Service Clerks	2.2%	\$58,560
43-4051	Customer Service Representatives	2.1%	\$45,000 ★
53-7051	Industrial Truck & Tractor Operators	1.6%	\$47,550
Next- requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate-to long-term training			
53-3032	Heavy & Tractor-Trailer Truck Drivers	20.4%	\$54,480 ★
41-4012	Sales Representatives, Wholesale & Manufacturing	2.9%	\$74,740
49-9071	Maintenance & Repair Workers, General	1.6%	\$51,360 ★
51-9199	Production Workers, All Other	1.5%	\$42,720
41-3091	Sales Reps. of Services, Except Advertising, Insurance, Financial, & Travel	1.4%	\$68,330
Later- requires a bachelor's degree or higher			
11-2022	Sales Managers	1.7%	\$122,340
11-1021	General & Operations Managers	1.5%	\$101,060 ★
13-1081	Logisticians	1.2%	\$76,850
41-4011	Sales Representatives, Technical & Scientific Products	1.2%	\$103,180
11-3031	Financial Managers	0.6%	\$152,020

★ Denotes the top 10 occupations by total number of projected openings from 2022-2032 in Now, Next, and Later categories

EDUCATION AND TRAINING OPPORTUNITIES

Across the state, there are numerous programs in many locations that train for occupations in the Transportation and Logistics industry. To find degree and certificate programs at an educational institution near you, visit [MoSCORES](#), a tool designed to assist job seekers, students, career counselors, educators, and planners with a better understanding of training options and typical work outcomes of graduates, for traditional degree programs as well as noncredit credentials. In addition, there are U.S. Department of Labor Registered Apprenticeship programs for Transportation and Logistics occupations in Missouri. Visit [Apprenticeship Missouri](#) for more information.

TOP ONLINE JOB POSTINGS

TOP 10 COMMON SKILLS

Communication
Customer Service
Sales
Management
Operations
Detail Oriented
Problem Solving
Lifting Ability
Leadership
Loading & Unloading

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Several soft skills, such as communication and customer service, were among the top 10 requested common skills in online job postings. Communication skills were requested in nearly one-third (32%) of total postings for this industry.

TOP 10 SPECIALIZED SKILLS

Warehousing
Forklift Truck
Truck Driving
Selling Techniques
Marketing
Auditing
Pallet Jacks
Merchandising
Invoicing
Inventory Management

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The top specialized skill was warehousing, followed by forklift truck operation and truck driving.

TOP 10 SOFTWARE SKILLS

SAP Applications
Salesforce
Spreadsheets
Warehouse Management Systems
Inventory Management System
Operating Systems
R (Programming Language)
SQL (Programming Language)
Inventory Control Systems
Power BI

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Microsoft Office and its products, such as Word, Excel, PowerPoint, and Access, are the most requested software skills across all industries. Other skills requested in the Logistics industry include SAP, Salesforce, and spreadsheets.

TOP 10 QUALIFICATIONS

Valid Driver's License
Commercial Driver's License (CDL)
Forklift Certification
Hazmat Endorsement
Tanker Endorsement
Automotive Service Excellence (ASE) Certification
Master of Business Administration (MBA)
Security Clearance
Cardiopulmonary Resuscitation (CPR) Certification
Airframe & Powerplant (A&P) Certificate

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Driver's License and Commercial Driver's Licenses topped the list of most request qualifications.

Sources:

- LightCast™
- U.S. Bureau of Labor Statistics, Division of Occupational Employment and Wage Statistics, 2024
- 2022-2032 Employment Projections published by Missouri Economic Research and Workforce Information Center (MERIC), 2024

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mericdata@dhewd.mo.gov / dhewd.mo.gov